

# devine

RESIDENTIAL & COMMERCIAL PROPERTY

Find your space



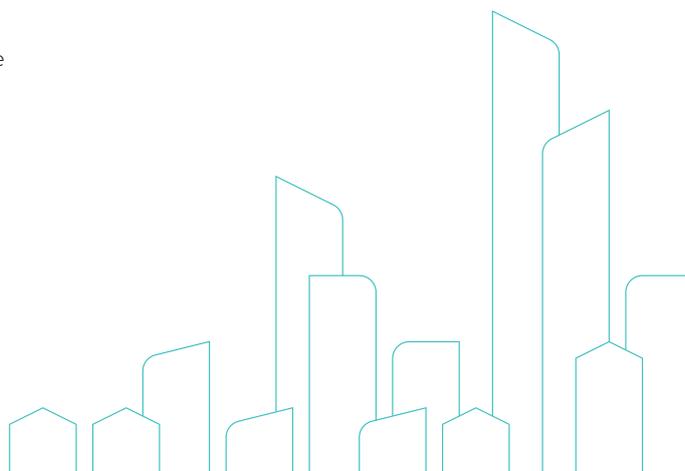
# Contents

FIND YOUR SPACE	2
INTRODUCTION	3
OUR VISION AND VALUES	3
OUR SERVICES	4
OUR HISTORY AND COMMUNITY	5
CUSTOMER EXPERIENCES	6
LET US HELP YOU FIND YOUR SPACE	7

## Find your space

We all crave our own space. For us, that space is a broader concept. It is certainly about property but it is also about opportunity - the opportunity to buy your first home, invest, expand your business, plan for retirement or maybe a career in real estate.

We will assist you in taking that opportunity and [find your space](#).



# Introduction

We love Hobart and we love property.

Since the early 1960's, our business has continued to evolve and adapt, with an unwavering commitment to the community of Hobart. Over the past 60 years we have watched our beloved island capital slowly blossom into a hub of opportunity, led by growth in the property market. And so, at a time of sustained business success, we take perhaps our biggest leap yet, beginning an exciting new adventure as Devine Property.

As a full-service property consultancy, we have helped thousands of clients enter the property market, buy their own businesses and expand their portfolio of investments. Through excellence in service delivery and the privilege of ongoing patronage we are now able to provide comprehensive residential and commercial agency services from a dominant industry position.

Property is a dynamic industry, with the rate of change never more apparent than the present. From price and investment strategy, to advancements in technology and marketing, we endeavour to remain one step ahead of the competition. We are nimble and proactive, exploring all available avenues to provide our clients with the highest possible standards of presentation, penetration and in-turn, results.

We don't believe in a one-size-fits-all approach. From first home buyers to institutional investors and developers, we prepare tailored, targeted strategies for each and every client.

We couldn't be more excited to begin our next chapter as Devine Property, and are perfectly placed to assist you in your next property transaction.

[Let us help you find your space.](#)

## Our vision and values

At Devine Property we have a clear vision and purpose that is supported by our core values.

Our purpose is fundamental to any transaction in the property market – to provide *financial security and peace of mind for all*.

Whether you're selling, buying, renting or leasing, we commit to delivering our purpose by:

- Upholding the needs of the client first
- finding innovative solutions

- being professional in all activities – honesty and reliability are paramount
- providing consistent, informative and transparent communication.

These values are not new to our business. They are the basis of our service commitment and that commitment is now openly shared with you. We are happy to be judged on our delivery of these values and always welcome feedback.

# Our services

Devine Property is a full-service agency covering all aspects of residential and commercial property. We work for what you need, in a way that suits you.

The best outcomes are a collaboration between client and agent. We listen and deliver.



## ADVISORY

We provide thorough, expert advice for existing property owners, potential buyers and even prospective tenants. From englobo land subdivisions to retail and office redevelopments.



## LEASING

Our leasing specialists use advanced market knowledge to identify and promote your property's key points of difference in order to maximise leasing opportunities.



## ASSET MANAGEMENT

Property management is one of our specialties. Our property managers apply years of experience in the field and enjoy long-term relationships with landlords who value our philosophy and the way we work.



## RESEARCH AND DATA

Devine Property transactional evidence and primary research continues to help us achieve one of our highest priorities – keeping our clients up to date, and ahead of developing market trends.



## AUCTIONS

Our company includes two practicing auctioneers should sale by auction be the appropriate strategy for your property.



## DEVELOPMENTAL PROJECTS

We appreciate the complexities of building and development, so we offer an informed view to assist feasibility studies. We can also source site options and provide advice right through to completion and final sales.



## SALES

Our sales specialists have extensive on-the-ground knowledge and relationships. We know what raises the interest of the marketplace and are in tune with which investors and buyers are seeking out their next opportunity.



## STRATA MANAGEMENT

Devine Property manages the day-to-day operations of a number of commercial properties with common areas and facilities. Acting on the instruction of elected body corporate members, we provide timely, cost-effective services to prevent unnecessary disruptions to property operations.

# Our history and community

Despite the new name, we are far from beginners. The Devine Property team includes an impressive collection of market leading experts from all corners of the industry.

Though experienced, we are never complacent. As a team, we are constantly reviewing and developing our skills and systems to identify trends and improve our range of services.

Our 25 talented staff members encompass a broad range of skills and expertise. From advertising and marketing services, to accountancy, valuation, auctioneering and industry specific training, we believe we have the best people in the business. Managing Director, Mark Devine, leads the team with over 30 years industry experience and a stellar local reputation as a leading commentator on Hobart property matters.

Under our previous banner, Devine Property won a number of prestigious awards for a major industry franchise group including; Top Office Victoria-Tasmania in 2014 and 2015.

With a new look and a new name, our team is now firmly focused on creating a new history.

As a growing Hobart business, we understand our responsibility to participate in the community and support important local initiatives. This begins with our relationship and contribution to industry organisations such as the Real Estate Institute of Tasmania and the Property Council of Australia.

We are also passionate about assisting organisations that help shape our community fabric. We happily sponsor Saint Vincent de Paul, The Cancer Council, Beacon Foundation, as well as sporting clubs and school groups including North Hobart Football Club and Hobart Badminton Club.

We are always open to explore opportunities for further involvement in the community and welcome any proposal.

## Our recent activity

Over the last twelve months we have helped hundreds of landlords, tenants, buyers and sellers find their space.

**640+**  
**LANDLORDS**

**OVER 320**  
**PROPERTY**  
**TRANSACTIONS**

**OVER 1060**  
**TENANTS**

**OVER 750**  
**PROPERTIES**  
**MANAGED**

# Customer experiences

It is not what we say about ourselves that we value, but what others say about us!

“We were very happy with the service provided by Devine Property which exceeded our expectations and we would highly recommend them”.

**Tony**

“His expertise got us an amazing result that absolutely blew us away, it was considerably more than we expected and within an incredibly short time frame”.

**Cody Burdon**

“She has taken all the stress out of the process, has reacted quickly to attend to any maintenance issues and has always installed the highest standard of tenants”.

**Sue Denman**

“Given the price achieved was higher than we anticipated we were delighted with the outcome”.

**Tim Lane**

“I would recommend him highly to anyone with a unique property looking for a personalised sale”.

**Helen Moore**

“Always going above and beyond and made the whole process easy and stress free”.

**Kristy Booth**

“We recommend Devine Property if you are considering well thought out advice and quality service”.

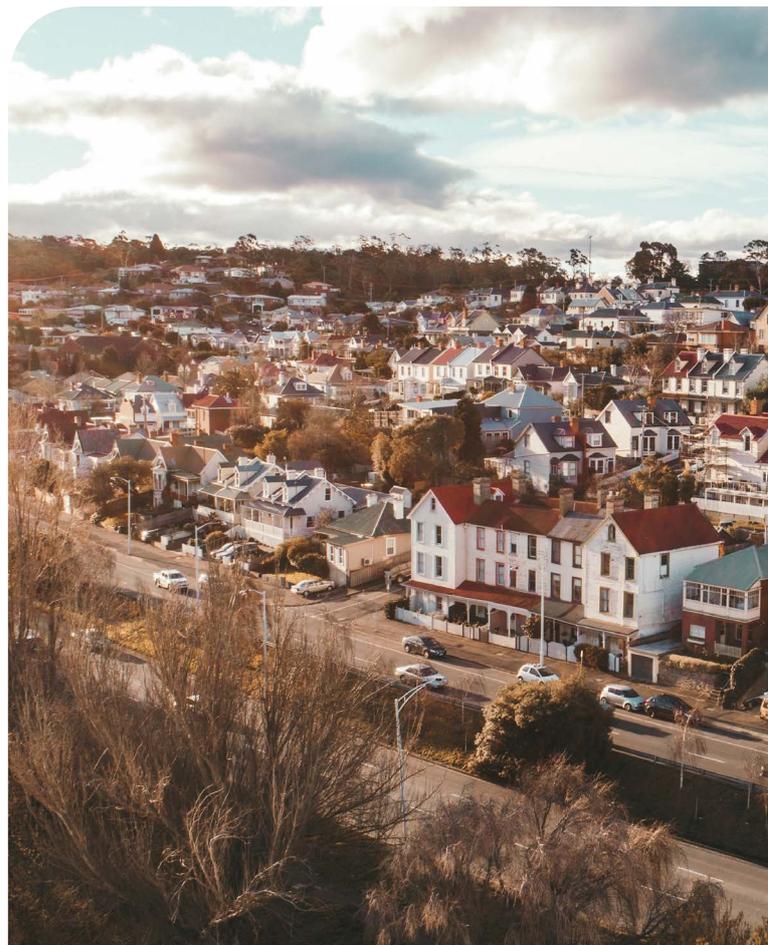
**Ken and Pam Midson**

“I could not fault the service; excellent communication and professional delivery of service”.

**Haiga**

“What is pleasing as a business owner is that they delivered what they said they would and kept us informed”.

**Drew and Jane Moore**



# Let us help you find your space

Devine Property combines 60 years of Hobart business experience with the fresh approach and enthusiasm of a new brand.

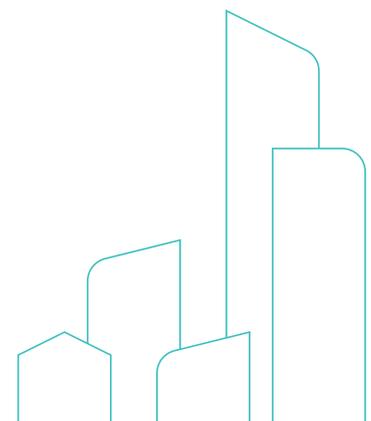
We develop tailored and effective campaigns at every level and can deliver all your property needs under one roof.

We believe that reputation and knowledge come from everything we do.

From the largest property transactions down to the smallest sales, leasing and development projects, we maintain a razor-sharp focus on the specific needs of every client.

We welcome the opportunity to apply our skills and resources to assist you.

**Let us help you find your space. Contact us today.**



# devine

RESIDENTIAL & COMMERCIAL PROPERTY

## Connect with us today:

119 Harrington Street  
Hobart TAS 7000

**p** 03 6238 4800

**e** [info@devineproperty.com.au](mailto:info@devineproperty.com.au)

[devineproperty.com.au](http://devineproperty.com.au)